



## **St. George Sailing Annual Report 2022**

The nonprofit St. George Community Sailing Foundation was created in 2001 to teach sailing, seamanship and safety on the water, plus respect for our marine ecology and our nautical history, to juniors and adults on the St. George peninsula.

Our twenty-second season saw a return to a semblance of normalcy after two summers of dealing with the global COVID-19 pandemic. Blueberry Cove Camp resumed full operation, including residential camp, and enrolled their campers with St. George Sailing after a two year hiatus. We did experience our first COVID-related shutdown when a child tested positive at the end of the second session. The instructors ingeniously improvised around the unfortunate incident by organizing a drive-through distribution of paper plate awards in the BBC parking lot. (The sailor who tested positive was fine.)

Traditionally we have started our season on the first Monday after the Fourth of July. 2022 was a year where our start date was pushed to its latest - July 11th. In light of that, the Board decided to experiment with an extra week of sailing from July 4th to July 8th, with sailors of mixed abilities staying all day. We had 14 eager sailors sign up, but we found that the schedule was tiring for the children and a stressful way for the instructors to start their season. We decided not to continue this particular program in the future.

Our three regular two-week sessions ran from July 11th to August 19th, following two days of instructor development. Emerson Brott was Head Instructor, having spent part of the previous year crossing the Atlantic Ocean on the schooner *Vela* through Seamester. His team consisted of Senior Instructors Caroline Grogan and Allison Gill and Junior Instructor Caspar Dicke. Oskar Dicke and Isabel Bourne also split the season as Junior Instructors. We had three "Instructors in Training" learning the ropes from their older colleagues during the season.

During the seven weeks of sailing we registered 93 children, a record for us. We filled 116 spots (out of a possible 140). Forty-one of the sailors were returning (44%), some for their fifth year. Fifteen were year-round residents of the Town of St. George, an unfortunate drop from the previous year. Thirty-two were BBC campers. The Jackson Memorial Library awarded three Ed Ingalls Scholarships to local children in 2023; SGCSF received no applications for its scholarships. It is our policy, as a community

sailing program, to make sure that any child who wants to try sailing gets a chance to do so!

Highlights of the season included the introduction of fun activities such as Pirate Days by the Instructors. Racing seemed to gain in popularity under Emerson's leadership. We were able to send a 420 team to the Camden Classic Regatta and three crews to Rockland's Red Jacket Regatta. Racing is a great way to build sailing skills and experience the camaraderie of the sport.

In October Bruce Hammatt stepped down after five years as Treasurer, during which time he helped us transfer our bookkeeping to Quickbooks Online among other duties. Ed Cady, a sailor and retired businessman, was elected to take his place. Rosie Davis began taking over Kate Bourne's role as an active manager of the summer program, and also was elected to take over for Kate as Vice President. Kate has worked tirelessly since 2015 as our de facto personnel/program manager. She will be staying on the board in a less hands-on role. As in past years, Chris and Debbie Schreiber provided invaluable support through race coaching and boat maintenance, with help from other board members and friends.

The support we get from friends, parents, and businesses enables us to keep tuition reasonable, to maintain our equipment properly, and to offer sailing to as many children as possible. About two-thirds of our \$48,000 annual budget came from tuitions last year, with the remainder covered by donations, including boats that are donated for resale. We ended the year with about a \$6000 surplus in our operating revenue. Having a financial cushion enables us to update our fleet, stay safe, and get kids out on the water!

After twenty-two seasons, we are proud that sailing has become a vital part of life in St. George. Thank you for helping us make it happen.

For the Directors:

Steve Lindsay, President  
Rosie Davis, Vice President  
Ed Cady, Treasurer  
William Deignan, Secretary  
Kate Bourne  
Will Gibney  
Ryan LeShane  
Scott Lord  
Kurt Schleicher  
Chris Schreiber

Felix Kloman, emeritus

Ryan Cline, ex-officio  
Ben Vail, ex-officio

## **SGCSF DONORS 2022**

Nancy Aldrich  
Diana Bean  
Linda Bean  
Buzz and Beth Billik  
Donald Bourne  
Katherine Bourne and Mark Munger  
John V. G. and Anne Bowlus  
Skip and Jane Bracy  
Caton and Elizabeth Burwell  
The Catawamteak Fund  
Anne Cogger  
Sanford and Susan Criner  
Dr. Rosie Davis and Luke Sunde  
Christine Doran and Guy Danner  
Carlyn Ernest  
Ed Freitag and Martha Haley  
Alice Gorman  
Bruce and Alicia Hammatt  
Harbor Builders  
Janet and Gerald Harjula  
Craig and Susan Hupper  
Marney and David Hupper  
K2 Family Foundation  
Constance Kiermaier

Felix Kloman  
Steve and Johanna Lindsay  
Scott Lord (Albatross Fisheries)  
John and Wende McIlwain  
Josh McPhail and Catherine Sullivan  
Collin and KC Moller  
Kenneth and Dianne Oelberger  
Jim and Deb O'Reilly  
Chuck Paine and Deborah Wheelock  
Noah Pasackow and Keely Ames  
Bonnie and Dave Percival  
Pope Sails  
William and Jenny Rice  
Kurt and Susan Schleicher  
Robert and Marsha Skoglund  
Deanna Smith  
Tenants Harbor Boatyard  
Adam and Shira Theriault  
Sonia Turek  
Art Weber  
Donald Wiggin and Kay Lynn Kretchmar  
Henry Woodbridge, III  
The Wyeth Foundation

# St. George Community Sailing Foundation

## Statement of Activity January - December 2022

	TOTAL
Revenue	
Donations	5,600.00
Annual Appeal 2021	3,750.00
Annual Appeal 2022	9,115.00
<b>Total Donations</b>	<b>18,465.00</b>
Merchandise	216.65
Misc Income	152.83
Sales	35.00
Sale of donated boats	4,150.00
<b>Total Sales</b>	<b>4,185.00</b>
Tuition	30,455.00
Scholarship income	570.00
<b>Total Tuition</b>	<b>31,025.00</b>
<b>Total Revenue</b>	<b>\$54,044.48</b>
<b>GROSS PROFIT</b>	<b>\$54,044.48</b>
Expenditures	
Advertising and Promotion	1,723.90
Appeal Expenses	185.53
Boat and Float Expense	16,268.98
Computer and Internet Expenses	143.35
Dues and fees	403.51
Education	212.50
Insurance Expense	6,905.00
Labor	1,300.00
Logogear expense	372.00
Office Supplies	643.66
Payroll Expenses	
Wages	16,037.78
<b>Total Payroll Expenses</b>	<b>16,037.78</b>
Postage	95.60
Professional Fees	3,620.77
Repairs and Maintenance	142.44
<b>Total Expenditures</b>	<b>\$48,055.02</b>
<b>NET OPERATING REVENUE</b>	<b>\$5,989.46</b>
Other Revenue	
Endowment income	-5,232.82
interest income	5.13
<b>Total Other Revenue</b>	<b>\$ -5,227.69</b>
<b>NET OTHER REVENUE</b>	<b>\$ -5,227.69</b>
<b>NET REVENUE</b>	<b>\$761.77</b>



# St. George Community Sailing Foundation

## Statement of Financial Position

As of December 31, 2022

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
1000 FNB Checking 2200	30,403.51
Fidelity Investments #Z43-441945	20,708.16
<b>Total Bank Accounts</b>	<b>\$51,111.67</b>
Accounts Receivable	
Accounts Receivable	7,240.00
<b>Total Accounts Receivable</b>	<b>\$7,240.00</b>
Other Current Assets	
Undeposited Funds	0.00
<b>Total Other Current Assets</b>	<b>\$0.00</b>
<b>Total Current Assets</b>	<b>\$58,351.67</b>
Fixed Assets	
Boats	33,278.10
Furniture and Equipment	125,622.00
<b>Total Fixed Assets</b>	<b>\$158,900.10</b>
<b>TOTAL ASSETS</b>	<b>\$217,251.77</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	0.00
<b>Total Accounts Payable</b>	<b>\$0.00</b>
Other Current Liabilities	
Payroll Liabilities	0.00
Federal Taxes (941/944)	0.00
ME Income Tax	0.00
<b>Total Payroll Liabilities</b>	<b>0.00</b>
<b>Total Other Current Liabilities</b>	<b>\$0.00</b>
<b>Total Current Liabilities</b>	<b>\$0.00</b>
<b>Total Liabilities</b>	<b>\$0.00</b>
Equity	
Opening Balance Equity	79,631.65
Scholarship Restricted Assets	10,897.00
Unrestricted Net Assets	125,961.35
Net Revenue	761.77
<b>Total Equity</b>	<b>\$217,251.77</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$217,251.77</b>